

## Curriculum vitae

Phone: (+255) 764242007, E-mail: ssomari@hotmail.com

**TYPE OF EXPERTISE:** Financial and economic expert

- (1) **Family name:** Selemani  
 (2) **First names:** Selemani Omari  
 (3) **Date of birth:** 24/October/1963  
 (4) **Passport holder of:** Tanzania  
 (5) **Education:**



| Institution  | Degree(s) or Diploma(s) obtained:             |
|--|---|
| University College Dublin, Republic of Ireland, Dates (10/1991 -08/1992) | Master of Accounting (M. Acc) Hons            |
| Dublin City University, Republic of Ireland, Dates (10/1990 - 06/1991)   | Professional Diploma in Accounting (PDA) Hons |
| University of Dar es Salaam, Tanzania, Dates (07/1986 - 08/1989)         | Bachelor of Commerce (B.Comm) Hons            |

(6) **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

| Language  | Reading       | Speaking      | Writing       |
|-----------|---------------|---------------|---------------|
| Kiswahili | Mother tongue | Mother tongue | Mother tongue |
| English   | 1             | 1             | 1             |

(7) **Other training:**

| Year | Course  | Duration            |
|------|---|---------------------|
| 2018 | Data Analysis using STATA MP 15, Research Experts of Tanzania                                   | One Week            |
| 2014 | Data Analysis Using STATA SE 13, BICO University of Dar es Salaam, February.                    | One Week            |
| 2014 | Corporate Governance Conference Week: Johannesburg, South Africa, October.                      | One Week            |
| 2012 | Emerging Market Finance Fundamentals: Moody's Analytics, Kigali Rwanda, May.                    | One Week            |
| 2012 | Certificate in Directorship: The Institute of Directors Tanzania, Bagamoyo August.              | One Week            |
| 2007 | Senior Management and Leadership, PricewaterhouseCoopers, Kampala Uganda                        | One Week            |
| 2004 | Monitoring and Evaluation for Development by IMA International (UK), Bangkok, Thailand.         | November – December |
| 2003 | Project Design, Appraisal and Application of COMFAR Expert III by UNIDO, Dar es Salaam Tanzania | One Month           |
| 2003 | Project Management and Tools, PricewaterhouseCoopers, Nairobi Kenya                             | One Week            |
| 2001 | Capacity Building for Micro Finance in Africa, Mombasa, Kenya.                                  | One Week            |
| 2000 | Public Sector Strategic Planning and Tools, Netherlands   | Three Weeks         |

(8) **Membership of professional bodies:**

- FCCA – Fellow member of ACCA (UK)
- FCPA (T) – Fellow member of NBAA, Tanzania
- IDoT – Member, the Institute of Directors of Tanzania



**(9) Key qualifications:**

Selemani Omari is a senior consultant in the country with a vast experience in business advisory services after working with PricewaterhouseCoopers for 12 years as Consultancy Manager, four years as the Director with Prime Consulting Limited, three years as Director of Consultancy with Innovex Development Consulting Limited, two years with RSM East Africa Consulting Limited and now as a freelance consultant. Selemani is a professional qualified certified chartered accountant with FCCA (UK) and FCPA from NBAA in Tanzania. Selemani is a graduate with Masters in Accounting (M. Acc, Hons) from the University College Dublin in Ireland and Bachelor of Commerce from the University of Dar es Salaam Tanzania.

Selemani has over 25 years' work experience in various areas with speciality in corporate finance and financial and business modelling. Selemani experience include public enterprises assignments as well as private sector development. Selemani is an expert in business modelling and application of econometrics in various applications and decision-making. He has carried out some of the corporate finance assignments such as business valuation, capital alteration, business plans, feasibility studies, projects financing, due diligence and performance contract reviews. Selemani is specialist and trained expert in preparation of large-scale feasibility studies and business plans in all sectors on the economy. Selemani has exposure in working in Tanzania and other countries and unpararrel skills in using specialised software in financial analysis.

Selemani is an experienced consultant in public sector advisory works following several assignments in national reform programs. His past works in public sector include Public Sector Reform Programme, Local Government Reform Programme, Public Financial Management Reform Programme and Legal Sector Reform Programme. He also worked on two major reform assignments in Uganda i.e., public service reform programme and executive agencies development.

**(10) Positions:**

**2014 - 2015 Associate Director, RSM East Africa Consulting Limited, Tanzania**

Director and Head of Consultancy at this one of the top accounting firm in the world. Carried out several assignments in areas of corporate finance such as business valuation, preparation of feasibility studies and business plans, performance assessment, market research, special audits and investigation.

**2011-2014 Consultancy Director, Innovex Consulting Limited, Tanzania**

Director at this local firm in Tanzania. Carried out several assignments in areas of public sector such as expenditure reviews, performance assessments, due diligence, business valuation, financial analysis, business reviews and procurement audits.

**2007-2011 Director, Prime Consult International Limited, Tanzania**

Director and Head of Consultancy at this local firm in Tanzania. Carried out several assignments in areas of corporate finance such as business valuation, preparation of feasibility studies and business plans, performance assessment, projects management and financing arrangements.

**1995-2007: Manager, PricewaterhouseCoopers, Tanzania**

Promoted from Consultant to Manager and spent 12 years in this one of the top international advisory services. I worked in all departments of the firm in consultancy that include ICT, economic and social studies, public sector, human resources and corporate finance. Managed and deliver several large assignments in Tanzania, Zambia and Uganda.

**(11) Country working experience:**

List of countries in alphabetical order.

- France
- India
- Republic of Ireland
- Sweden
- Tanzania
- Uganda
- United Arab Emirates
- United States
- Zambia

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**(11) Professional experience (selected):**

| <b>Date from - to</b>     | <b>Location</b> | <b>Company &amp; reference person</b>  | <b>Position</b>  | <b>Description</b>  |
|---------------------------|-----------------|--|--|---|
| Month/year-<br>month/year | Country         | Client/company name<br>Name and email of reference/client<br>representative                                    | (Team leader/<br>economist, etc)                       | Short description – max 4 lines   |
| Feb/2018 –<br>Dec/2019    | Tanzania        | AMBERO GmbH / GIZ Tanzania   | Short-Term<br>Expert Public<br>Financial<br>Management | Carried out several capacity building assignment in LGAs on revenue enhancement involves reviewing and assessing own sources revenue of the LGAs, developing change projects to enhance OSR collection and build capacity of the LGAs’ personnel on own sources revenue collection, monitoring and planning.                                    |
| Feb-Mar 2016              | Tanzania        | IFAD , World Bank Tanzania   | Public Financial<br>Management<br>Expert               | World Bank / IFAD: Rapid Budget Analysis for the Agriculture Sector Tanzania for 2015. Contracted by IFAD to support the Donors Working Group to prepare Rapid Budget Analysis (RBA) for the agriculture sector Tanzania in 2015. The work was coordinated by the World Bank Team. The work includes detailed data analysis and report writing. |
| Sep/2015 –<br>Dec/2015    | Tanzania        | RSM East Africa Consulting / Dhow<br>Financial Ltd   | Financial and<br>Economic<br>Expert                    | Preparation of the Feasibility Study and Business Plan for the Tanzania Railways Limited Transformation Project, funded by the TIB Development Bank Ltd. Selemani prepared the feasibility study and business plan, and present the draft report to TIB Development Bank Ltd in February 2016.  |
| Mar/2015 –<br>Jun/2015    | Tanzania        | RSM East Africa Consulting / Dhow<br>Financial Ltd   | Financial and<br>Economic<br>Expert                    | Carried out Due Diligence and Business Valuation of the PanAfrican Energy Tanzania. Selemani was a key consultant in team that carried out the assignment above with responsibility to prepare a business review, financial due diligence and prepare business valuation report.  |
| Jun/2013 –<br>March/2014  | Tanzania        | Innovex Development Consulting Ltd<br>Contact: MD, Mr Leonard Chacha (+255<br>22 266 4099, info@innovexdc.com) | Monitoring &<br>Evaluation<br>Expert                   | Selemani was a monitoring and evaluation expert who reviews performance of Plan International on monthly basis and report to GSF. GSF contracted the assignment for the first-three years to review performance of Plan International and report on monthly, semi-annual and annual basis.  |
| Jan/2013                  | Tanzania        | The Urban Institute, United States of<br>America<br>Contact: Dr Jamie Boex (Report online)                     | Public Financial<br>Management<br>Expert               | The Urban Institute of USA: Review and Develop Formula for Resources Allocation for the Health Sector in Tanzania: Selemani was a national consultant contracted by Urban of the United States of America to conduct the assignment to review and develop formula for resources allocation for the Health Sector in Tanzania.                   |

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| Date from - to      | Location  | Company & reference person  | Position                           | Description  |
|---------------------|---|---|------------------------------------|--|
| 2013                | Tanzania  | Innovex Development Consulting Ltd<br>Contact: MD, Mr Leonard Chacha (+255 22 266 4099, info@innovexdc.com) | Monitoring & Evaluation Expert     | Selemani carried out an assessment of Monitoring and Evaluation to Plan International Tanzania. Plan International was awarded to manage a five-year Sanitation project in Tanzania (UMATA); hence GSF wants an assurance on readiness of Plan International in terms of its monitoring and evaluation systems and procedures. The review and assessment covered systems in terms of software used, tools and templates, reporting format and staffing in M&E.   |
| 2012                | Tanzania  | Particip GmbH of Germany<br>(Report online in NORAD web)  | National PETS Expert               | Selemani was contracted to undertake Evaluation of Norway's Bilateral Agricultural Support to Food Security in Tanzania, as part of three countries study in Africa: Malawi, Zambia and Tanzania. The assignment was carried out in Dar es Salaam, Arusha (Head Office of AWF) and Kondoa District. The AWF was funded by the Norway Government to implement a REDD Project on forestry in Kondoa District which also involved food production and security.   |
| Sep/2011 – Nov/2011 | USA, France, Sweden, Tanzania, India and United Arab Emirates | NSSF  | Financial and Economic Expert      | Selemani supported NSSF Team to conduct Due Diligence Work on Power Investment Project. The assignment started with evaluation of the single source supplier bid from the United States of America (USA). Following the evaluation report, the due diligence work was commissioned for the team to visit the EPC firm and power plant manufacturer GE Energy in Texas, United States of America. The report from the first due diligence work resulted for extension of the scope of the assignment to include field work in France, Sweden, United Arab Emirates and India. As part of his responsibility, he prepared the whole project pre-feasibility study report and well as supporting the team to produce the two due diligence reports. |
| Oct/2010- Nov/2011  | Tanzania  | AfDB Tanzania   | Public Financial Management Expert | AfDB: Preparation of the Tanzania Agriculture Food Security Investment Plan (TAFSIP): Selemani was recruited by the African Development Bank (AfDB) to support the Drafting Team of the Ministry of Agriculture Food Security and Cooperatives (MAFC) to prepare a national agriculture investment plan (TAFSIP). His role was to support the team to draft the investment plan and cost the activities, components and programmes. The investment plan was prepared as part of CAADP initiatives as part of NEPAD interventions to reduce poverty and food insecurity in Africa.  |
| June – July 2009    | Tanzania  | Prime Consult International Ltd<br>Contact: Mr Jeremiah Lima (+255 713237720, limajeremiah@gmail.com)       | Project Manager, Data Expert       | Public Expenditure Tracking Survey (PETS) - Ministry of Education and Vocational Training (MOEVT). Part of his responsibilities were to recruit more than 50 field researchers, prepare training materials, training, and coordinate data collection in more than 300 schools in the country. Also, Selemani was responsible to train and supervise a team of data entry operators who processed the data from the field. Finally, he was responsible to prepare the synthesis report after the data entry.  |

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| Date from - to           | Location | Company & reference person  | Position   | Description   |
|--------------------------|----------|---|--|---|
| Mar – Jun 2008           | Tanzania | Ministry of Agriculture<br>Contact: Permanent Secretary<br>(Report on the Ministry's web)                                 | Public Financial<br>Management<br>Expert                         | Selemani was contracted by the Ministry of Agriculture, Food Security and Cooperatives – Agriculture Sector Review and Public Expenditure Review. The assignment-involved fields work in nine districts in Tanzania, review of previous reports, data analysis, presentations and report writing. The assignment was completed successfully.  |
| 2006/2007                | Uganda   | PricewaterhouseCoopers Tanzania<br>Contact: Country Senior Partner, Mr<br>David Tarimo (+255 219 2000,<br>info@pwc.co.tz) | Project<br>Manager /<br>Public Financial<br>Management<br>Expert | Selemani was a Manager of a team for the PricewaterhouseCoopers commissioned by the Government of Uganda through Ministry of Public Service to work on Public Sector Reform. The objective of the assignment was to develop the Public Service Management (PSM) Sector Plan, and revise the Public Service Reform Programme (PSRP) strategy, which was transformed into one of the components of PSM Sector known as Human Resources and Institutional Development Programme (HRIDP). In addition to his assignment management, his expertise was to: support development of strategic plans for the sector and reform programme; develop sector monitoring and evaluation strategic framework; and cost and budget the strategic plans for PSM Sector and Human Resources and Institutional Development Programme (HRIDP). The assignment was funded by the Government of Uganda with support of DFID. |
| 2007                     | Uganda   | PricewaterhouseCoopers Tanzania<br>Contact: Country Senior Partner, Mr<br>David Tarimo (+255 219 2000,<br>info@pwc.co.tz) | Project<br>Manager /<br>Business Expert                          | Selemani managed an assignment to prepare two project documents for setting up galvanizing plants in Uganda and Tanzania. The assignment was commissioned by the Roofing Limited, a largest producer of steel products in Uganda. The Company intended to set-up two plants one in Uganda and another in Tanzania, hence they required detailed project write-up documents to assess viability of the proposals. Part of the work was to undertake detailed Market research of the galvanized and steel products in East and Central Africa and established projects viability.   |
| Jul/2004 –<br>March/2005 | Uganda   | PricewaterhouseCoopers Tanzania<br>Contact: Country Senior Partner, Mr<br>David Tarimo (+255 219 2000,<br>info@pwc.co.tz) | Project<br>Manager /<br>Data<br>Management<br>Expert             | Selemani was a Project Manager in Privatisation and Utility Reform Project, Retrenched Employees Tracer Study. The objective of the assignment was to trace a representative cohort of retrenched employees and assess the impact of the reform policy and utilization of the terminal benefit by the recipients; the impact on their life; and how they have reintegrated into the labour market and society. Selemani developed SPSS model for analysis that measure NPV of each retrenched employee and determine the gainers and losers in the process.   |